

What's New

The Centers for Medicare & Medicaid Services (CMS) is required by law to recompetete contracts under the Durable Medical Equipment, Prosthetics, Orthotics, and Supplies (DMEPOS) Competitive Bidding Program at least once every three years. The Round 2 and national mail-order program contract periods expire on June 30, 2016. On July 15, 2014, CMS announced plans to recompetete the contracts for the Round 2 and national mail-order competitions.

CMS has incorporated the following changes to the program:

Competitive Bidding Areas (CBAs)

- The Round 2 Recompetete competition will be conducted in the same geographical areas that were included in Round 2. However, as a result of the Office of Management and Budget's updates to the original 91 Round 2 metropolitan statistical areas (MSAs), 90 MSAs are included in Round 2 Recompetete. For more detailed information, please see the Competitive Bidding Areas (CBAs) fact sheet on the Competitive Bidding Implementation Contractor (CBIC) website at www.dmecompetitivebid.com. CBAs in multi-state MSAs have been re-defined so that no multi-state CBAs are included in Round 2 Recompetete. As a result, 117 CBAs are in Round 2 Recompetete.
- The CBAs within these MSAs are identified by counties and ZIP codes. Round 2 Recompetete CBAs generally include the same ZIP codes as the Round 2 CBAs. In a few areas, a ZIP code has changed since Round 2, and the CBA has been updated to reflect the change. For example, if a ZIP code within a CBA was split into two new ZIP codes, we included both new ZIP codes in that CBA. Also, if a ZIP code was deleted (no longer valid with the United States Postal Service) from an area, we removed that ZIP code from the CBA. A list of the ZIP codes included in each CBA is on the CBIC website.
- The national mail-order recompetete CBA remains the same from the original national mail-order competition and includes all parts of the United States, including the 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands, Guam, and American Samoa.

Product Categories

Round 2 Recompetete includes seven product categories. Most of the items were included in previous rounds, but are grouped into different product categories.

- Enteral Nutrients, Equipment and Supplies
- General Home Equipment and Related Supplies and Accessories
 - includes hospital beds and related accessories, group 1 and 2 support surfaces, commode chairs, patient lifts, and seat lifts
- Nebulizers and Related Supplies
- Negative Pressure Wound Therapy (NPWT) Pumps and Related Supplies and Accessories
- Respiratory Equipment and Related Supplies and Accessories
 - includes oxygen, oxygen equipment, and supplies; continuous positive airway pressure (CPAP) devices and respiratory assist devices (RADs) and related supplies and accessories
- Standard Mobility Equipment and Related Accessories
 - includes walkers, standard power and manual wheelchairs, scooters, and related accessories
- Transcutaneous Electrical Nerve Stimulation (TENS) Devices and Supplies

The external infusion pumps and supplies product category, which was bid in the Round 1 Recompetete, is not

included in Round 2 Recompete. Lists of Round 2 Recompete HCPCS codes are on the *Round 2 & National Mail-Order Recompete* section of the CBIC website under *Product Categories*.

Registration and Bidding Process

Online Instructional Videos

We have designed a series of instructional videos to walk you through the entire bidding process. The videos explain how to successfully register for a User ID and password, complete your bid in the online DMEPOS bidding system (DBidS), and prepare an acceptable financial document package. These videos may be viewed from any device - computer, tablet, or phone. The videos are on the CBIC website and can be found by going to *Round 2 Recompete & National Mail-Order Recompete* on the homepage and then selecting *Education Information* and *Instructional Videos*.

The five-part series includes:

1. Bidding Overview
2. How to Register to Submit a Bid
3. How to Complete Form A (Coming Soon)
4. How to Complete Form B (Coming Soon)
5. Submitting Hard Copy Documents (Coming Soon)

IACS (Individuals Authorized Access to the CMS Computer Services)

You only need to register ONE time in IACS with ONE active PTAN. This is true even if you are bidding in both Round 2 Recompete and the national mail-order recompete. The only exception to this rule is if you are bidding as a primary network member and also bidding independently. Please refer to the [IACS Reference Guide](#) for additional information. Also, please keep your user ID and password since we will not be storing them after this round.

DBidS

Many improvements have been made to DBidS to make it easier and faster for you to complete your bid(s), including the following highlights:

- Location information will be pre-populated with your enrollment data (address, National Provider Identifier (NPI), Taxpayer Identification Number (TIN), etc.) from the Medicare Provider Enrollment, Chain and Ownership System (PECOS).
- You can easily add locations that have the same TIN or different TINs that are associated with your business organization since this information will also be pre-populated with data from PECOS. You will not have to enter this information for each location on your bid(s).
- Summary tables will be provided throughout DBidS that you can sort and/or filter. You will be able to copy your expansion plan and manufacturer information from one bid to another. You will be able to select manufacturer, model name, and model number from pre-populated drop-down lists in most instances. If you are bidding in the national mail-order competition, you will complete the 50 Percent Compliance Form in DBidS.
- The status page will alert you to important information such as your total number of bids and the current status of your bid, whether it is complete, and if not complete, what is missing. You should check this page often to confirm the status of your bid (s). If you have an incomplete or pending Form A or Form B, you will be sent an e-mail alert during the last week of bidding to remind you to complete and approve your Form A and complete and certify Form B.

Preliminary Bid Evaluation

After bidding closes, you will receive an e-mail from the CBIC that the preliminary review of your bid(s) has been completed and a notification of the findings is posted in DBidS. This notification will inform you if your bid(s) is eligible for further consideration and, if not, what enrollment requirement(s) (active PTAN, accredited, licensed, commonly owned/controlled) was not met by the close of the bid window. This notification will give you the opportunity, if applicable, to verify that your location(s) met the identified enrollment requirement(s) by the closing of the bid window. This preliminary evaluation does not include the review of your required financial documents, which is a separate notification process. For more information, see the [Preliminary Bid Evaluation Fact Sheet](#).